

## The Grounds Guys of West Chester PA

## PROFIT AND LOSS

September 2019

	TOTAL
<b>Income</b>	
419 Commercial Services	
419.4 Commercial Extra Billing	185.92
<b>Total 419 Commercial Services</b>	<b>185.92</b>
420 Residential Services	
420.1 Residential Summer Maintenance	21,274.45
420.3 Residential Enhancements	72.37
<b>Total 420 Residential Services</b>	<b>21,346.82</b>
Sales	
	10,742.65
<b>Total Income</b>	<b>\$32,275.39</b>
<b>Cost of Goods Sold</b>	
503 Labor	
503.1 Labor - Maintenance	6,615.57
<b>Total 503 Labor</b>	<b>6,615.57</b>
506 Equipment Rental	619.44
514 Franchise Fees (Royalties)	2,747.68
<b>Total Cost of Goods Sold</b>	<b>\$9,982.69</b>
<b>GROSS PROFIT</b>	<b>\$22,292.70</b>
<b>Expenses</b>	
605 Payroll Expenses	
Taxes	2,620.37
Wages	8,038.60
<b>Total 605 Payroll Expenses</b>	<b>10,658.97</b>
610 Offsite Storage	657.34
611 Building Repair & Maintenance	85.32
612 Telephone Expense	
612.5 Answering Service	108.94
612.6 Internet Service	78.76
<b>Total 612 Telephone Expense</b>	<b>187.70</b>
613 Insurance	
613.1 Automobile Insurance	700.00
<b>Total 613 Insurance</b>	<b>700.00</b>
614 Credit Card Service Fees	54.89
616 Advertising & Marketing	
616.4 Trade Shows & Promotional Items	87.90
<b>Total 616 Advertising &amp; Marketing</b>	<b>387.90</b>
624 Uniform Laundry/Rental/SafetyEq	138.93
626 Professional Fees	
626.1 Accounting	616.81
626.2 Legal Fees	52.75
<b>Total 626 Professional Fees</b>	<b>669.56</b>
629 Computer Expenses	

	TOTAL
629.2 Computer Software Expense	19.95
<b>Total 629 Computer Expenses</b>	<b>19.95</b>
630 Bank Service Charges	214.03
634 Conferences & Travel	136.47
634.3 Meals	42.10
634.5 Parking and Toll Fees	39.33
<b>Total 634 Conferences &amp; Travel</b>	<b>217.90</b>
635 Meals and Entertainment	1,439.06
638 Equipment Leases	
638.3 Tools & Equipment Lease	983.35
<b>Total 638 Equipment Leases</b>	<b>983.35</b>
Automobile Expenses	
Gas	2,498.96
<b>Total Automobile Expenses</b>	<b>2,498.96</b>
Dump fees	1,826.50
QuickBooks Payments Fees	786.69
Supplies	74.18
<b>Total Expenses</b>	<b>\$21,601.23</b>
<b>NET OPERATING INCOME</b>	<b>\$691.47</b>
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